



ADVERTISEMENT
FOR
Program Manager-
Multimodal AI Lab
IIT Mandi iHub And HCl Foundation
A Section – 8 Company
Location – IIT Mandi Campus

About IIT Mandi iHub and HCl Foundation: About iHub: IIT Mandi iHub and HCl Foundation (iHub) is a section 8 company established under the National Mission on Interdisciplinary Cyber- Physical Systems (NM-ICPS). The focus area of IIT Mandi iHub is “[Human-Computer Interaction](#).” The vision of the iHub is to be an internationally recognized hub that nurtures HCl research, enables technology translation for industry, and scales skill development. The four areas of IIT Mandi iHub are Research and Technology Development, Skill Development, Incubation & Acceleration, and Collaboration. For more information, visit www.ihubitmandi.in.

Applications are invited for the position of Program Manager-Multimodal AI Lab

Apply Here: <https://form.typeform.com/to/KBgTR7dl>

Location: Mandi, Himachal Pradesh (Hybrid role could be considered after first year of operations)

The Role

We are seeking a **Program Manager** to drive industry engagement and monetization efforts for our **Multimodal Intelligence and Real Applications (MIRA)** Lab. The selected candidate will play a key role in positioning the lab’s capabilities to understand industry projects featuring multimodal AI. This role involves working at the intersection of technology and business, engaging with industry partners, identifying high-impact use cases, and converting opportunities into funded projects. The candidate will closely collaborate with researchers, engineers, and leadership to translate technical capabilities into real-world applications and revenue-generating partnerships.

Responsibilities:

- Identify and engage with potential industry clients (corporate with technology focus, MNC’s and leading Indian companies with appreciation of research in AI) who can leverage the lab’s multimodal AI capabilities.
- Develop and articulate clear value propositions for the lab’s offerings, including data collection, annotation, and AI model development services.
- Drive end-to-end business development activities, including lead generation, client discussions, proposal development, and conversion into funded projects.
- Work closely with internal technical teams to understand lab capabilities and define project scope based on client requirements and build proposals.
- Build and maintain long-term relationships with industry partners, acting as the primary point of contact for external collaborations.
- Contribute to the preparation of technical and strategic proposals for government and industry funding opportunities.
- Track market trends and identify emerging use cases where multimodal AI data and models can create value.
- Support the overall strategy and positioning of the lab as a leading facility for multimodal AI research and data services.

Qualification:

- Bachelor's degree in Engineering, Computer Science, AI/ML, Data Science, or a related field, plus a Master's degree and/or MBA.
- 5–7 years of experience in technical product management, business development, or related roles in AI, data, or deep-tech domains.

Position	Qualification	Years of Experience
Program Manager- Multimodal AI Lab	Bachelor's/Master's degree/PhD in Engineering, Science, Management, Public Policy, or related fields.	• 5–7 years of relevant experience.

Desirable Experience & Skills:

- Strong understanding of AI/ML concepts, computer vision, or data-driven systems, with the ability to translate technical capabilities into business opportunities.
- Proven experience in client engagement, partnerships, or B2B business development, preferably in technology or research-driven environments.
- Excellent communication, presentation, and proposal writing skills
- An avid user of new age AI tools.
- Experience with government projects, grant proposals, or industry collaborations is a plus.

Remuneration:

Up to INR 90,000/- per month based on experience. Performance-based incentives will be designed after first year of operations.

Terms/Instructions:

1. *Only shortlisted candidates will be contacted/informed through email/phone.*
2. *IIT Mandi iHub and HCi Foundation reserves the right to fill up the post, not to fill up the position or cancel the advertisement in whole or part without assigning any reason. The company also reserves the right to limit the number of candidates to be called for written tests/or interviews. The decision of the company in this regard will be final.*
3. *Documentary evidence of all educational and professional qualifications will be required to be produced when specified.*
4. *The company can verify the antecedents or documents submitted by a candidate before the appointment, at the time of appointment, or during the tenure of the service. In case it is detected that the documents submitted by the candidates are fake or the candidate has clandestine antecedents/background and has suppressed the said information, then their services shall be terminated.*
5. *If it is found later that any information given in the application is incorrect/false, the candidature/ appointment is liable to be cancelled/terminated.*
6. *The applications will be considered till the post is filled.*

Contact us: IIT Mandi iHub and HCi Foundation, IIT Mandi, North Campus, Kamand, District Mandi, Himachal Pradesh 175005

Email: hr@ihubiitmandi.in Website: www.ihubiitmandi.in

Note: All applications should be routed through the application link provided for each position in the advertisement. Email us only in case of questions